

# Hitachi Construction Machinery and Immersive Technologies Extend Exclusive Partnership Agreement

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Since 2007, Hitachi Construction Machinery Co., Ltd (HCM) and Immersive Technologies have had a Technical License Agreement and a Partnership Agreement in place.

These two agreements seek to support their mutual customers and ensure the highest level of simulated training experience of mining equipment to equipment operators to maximize safety, production efficiency and product integrity.

The **Exclusive Partnership** agreement enables Immersive Technologies and HCM to collaborate in the development of simulator equipment solutions to meet mining industry demand and requirements, as well as provide training information to support HCM in product enhancements.

*“With confidence, HCM recommends Immersive’s simulation equipment which provides an effective and highly reliable solution.”*

With 20 years of delivering the most accurate Hitachi advanced equipment simulators for mining customers, Immersive Technologies has a long history of providing quantifiable return on investment to Hitachi mining equipment owners, something no other simulator provider can evidence.

Today, dozens of mines throughout the world benefit from improved production, safety, and cost per ton achieved through operator skills optimization. The solutions have significantly evolved over the years to include a range of [haul trucks](#), [excavators](#), [shovels](#), and [autonomous panel add-ons for loader operators](#) to manage autonomous haulage trucks. These long-standing customer relationships have shaped the requirements for best-in-class simulation. The following results have been recently achieved by mines utilizing Immersive Technologies Hitachi simulators for mining equipment.

- 4% reduction in fuel consumption (fleet management data)
- 39% reduction in haul-truck load times (fleet management data)
- 19% improvement in BCM/HR (fleet management data)
- 68% improvement in AHS wait time (SimData)



Simulator for Hitachi EX5600-7 Hydraulic Shovel/Excavator



*“We are proud of our relationship with Hitachi Mining Equipment and the value that we collaboratively bring to mining companies. By providing the best training technology and working closely with mining customers, we continue to quantifiably improve the*

# IMMERSIVE TECHNOLOGIES

## Media Release



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E X P E C T R E S U L T S

*safety and profitability of mines,"* said **David Anderson**, CEO of Immersive Technologies.

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### **About Immersive Technologies**

Immersive Technologies is the world's largest, proven and tested supplier of surface and underground Advanced Equipment Simulators to the global mining industry. The company has achieved this unique position by focusing on its mission to increase Customer profitability by optimizing the safety and productivity of their operators. Immersive Technologies' Advanced Equipment Simulators are helping hundreds of mining companies around the world to increase their equipment operators' safety and site profitability through effective simulation training.

With advanced simulator modules deployed in 47 countries, Immersive Technologies is dedicated to provide outstanding service. To deliver on this commitment the company has customer sales and support offices located close to its customers in Perth and Brisbane Australia, Salt Lake City and Tucson USA, Fort McMurray, Vancouver Canada, Estado de México Mexico, Lima Peru, Santiago Chile, Belo Horizonte Brazil, Bochum Germany, Johannesburg South Africa, Jakarta Indonesia, Kolkata India and Moscow Russia.

Immersive has the global mining experience, innovative technology, product range, industry endorsement, proven support commitment and industry vision to partner with you to ensure your simulator training solution delivers the significant results you expect.

For more information and associated media please contact:

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